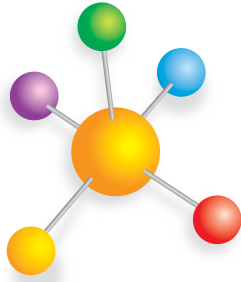


# inspHire

the software people



## Giving your rental business a whole new world of opportunities



### Introducing Corporate Edition

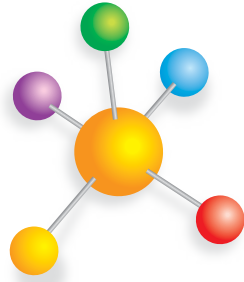
In big business, you can't stand still. With Corporate Edition you're not just buying software, you're guaranteeing a return on investment that will catapult your business to a whole new level. It's an exclusive inspHire system at the very cutting edge of rental management software development.

### What is it?

This is our flagship software package with multicurrency, multilingual and multinational operational deployment. Utilising Microsoft's SQL database it's ideal for large-scale implementation, with hugely advanced yet simple-to-use features that drive your business. What's more, our friendly experts will come round, install it, get you up to speed and then give you support for as long as you need it.

### Who's it for?

Corporate Edition has been specifically designed for larger rental organisations or those with specific unique requirements. It's ideal for anything from 10 to 1,000 users, operating across more than one site and perhaps in more than one country.



## What Corporate Edition can do for your business

### 1. Value for money

We believe you'll be hard pressed to find a more comprehensive, cost-effective, large-scale system for your business. It's completely tailored and comes with full on-site training and ongoing support from your dedicated project manager.

### 2. Easy to use

We know Corporate Edition is highly advanced high performance software, but we've ensured it's incredibly user-friendly. The ability to find information quickly is made simple by the search tools and makes child's play of data retrieval.

### 3. The right choice

Although we offer what we believe to be the most effective high-spec software on the market, we put just as much emphasis on building relationships. Before we start a project, we take the time to get to know you, your business and your specific needs. You'll be given a dedicated project manager who will work with you from initial contact through implementation to go live and well beyond. You know how important it is to select a quality supplier with a proven track record and we know the benefits of good customer relations. With Corporate Edition, we can confidently say you'll see, feel and enjoy the benefits too.

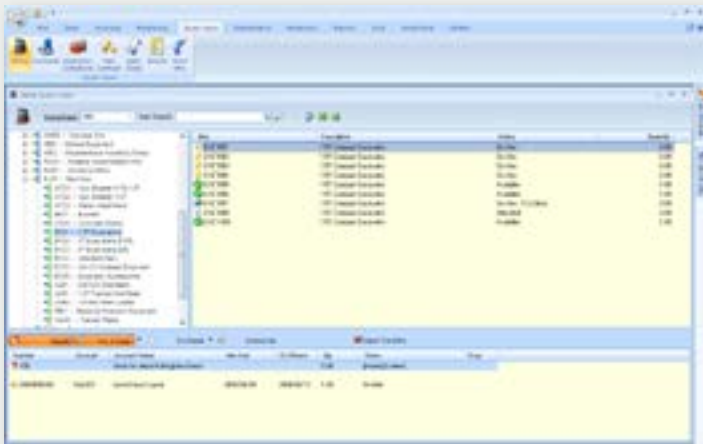
**Our software solution can be specifically tailored for the needs of larger rental companies like yours. We know that no two companies are exactly the same, so we'll work with you to analyse your structure and processes to create the most powerful and comprehensive enterprise rental management system you've ever experienced.**

### User-friendly navigation

- Built on Microsoft Windows technology and SQL database
- Comprehensive yet intuitively simple to use
- Instant access to all information using drill-down functionality
- Multitask with many windows open at once
- Direct document and report email functionality
- Multicriteria searching means you will find information with ease
- Easy-to-use electronic help manual covering inspHire in depth

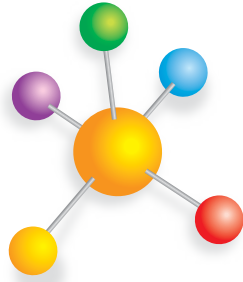
### Stock and asset management

- Easy access to hire fleet, stock level and availability management
- Comprehensive asset register and asset analysis
- Ability to regionalise depots to allow views of stock level availability by depot, region and country
- Full item history as every stock transaction is recorded, including stock take adjustments, losses, sales, depot transfers and purchases
- Gives unavailable stock warnings and always updates shortages with stock movements
- Manages advanced bookings with ease by forward planning stock availability
- Provides enhanced customer discount structures
- Item service schedules and maintenance plans
- Test certification production routines with reminders and warnings for items out of test certificate period



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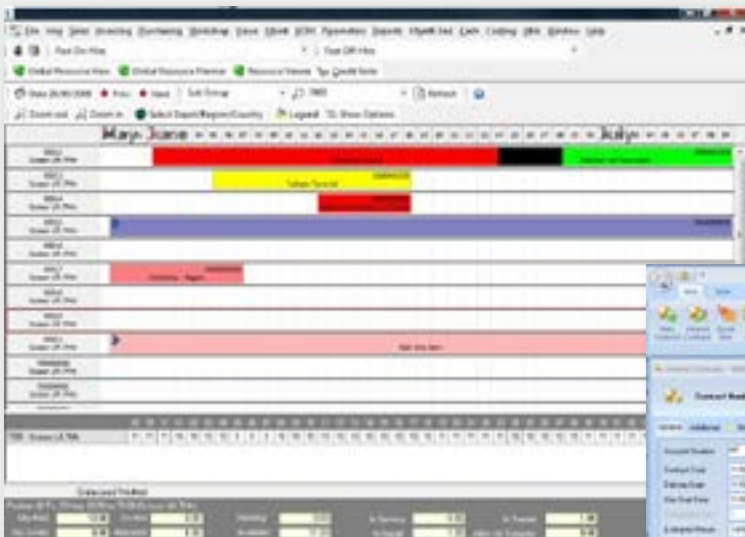


- Photos can be held against items for identification purposes as well as documents such as spare part drawings
- Charge by meter readings and predictive meter readings
- Easily and efficiently control your stock levels with the option to use FIFO, standard or average costing
- Ability to move sale stock to hire fleet, automatically creating the fixed assets and generating ledger postings accordingly
- Employee and resource management
- Advanced easy-to-use stock take routines and automatic postings for variances
- Global updates allow you to adjust rates and sale prices against all items for annual increases, as well as amending descriptions and other stock information in one operation
- Supports two stage depot transfers of sales and hire items

- as well as their accessories(despatch and receipt)
- Geographical view of where your equipment is, utilising Microsoft MapPoint technology

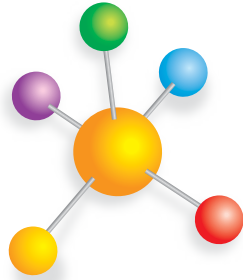
### Hire contract processing

- Helps you easily create the documents you need: on-hire contract, off-hire receipt, purchase order, exchange note, credit note or invoice, and more
- Estimate creation and conversion to hire contract
- Daily operations diary giving full control of stock picking, allocation, despatches and collections Easy invoice generation and posting process for off-hire and continuous invoice runs
- Cash hire management – full transaction history by customer
- Operated plant and timesheet charging allowing for additional overtime, travel and expenses charging, including hourly cost analysis ability



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- Simple-to-control damage and loss charges, including automatic letter production to inform customers of the loss or damage at point of off-hire and automatic creation of invoices
- Damage codes allow analysis of types of damage to assist with business decisions
- Hire rates can be specified by depot, region and country as well as customer or a combination
- Rate variance tolerance levels can be specified against a type of item to prevent large discounts being given
- Flexible rate calculation and rate-charging engine: hourly, daily, weekly, monthly, quarterly, annually or a mixture of all, you control the rate structures and can have as many as you want

## Fast on-hire / off-hire

- Super-quick, couple-of-clicks on-hire/off-hire feature
- Optional multistage enhanced off-hire facility with partial off-hires
- Ability to create a single document to clear a site including multiple hire contracts in one go

## Sales ordering processing

- Easy creation of estimates and conversion to sales orders
- Special quantity discount and customer prices
- Stock allocation functionality
- Accessories offered for additional sales

## Purchase order processing

- Comprehensive POP system including automatic stock and fixed-asset creation
- Automated stock reorder process as stock falls below a predefined reorder level
- Supplier pricing allows multiple suppliers to be recorded against an item with order details including price, lead time and minimum order levels
- Handles consignment stock with ease
- Purchase requisition functionality for processing

## Finance and accounts

- Seamlessly links into Microsoft and Sage accounting applications, using advanced drill through technology, and many other popular accounts solutions
- Posts directly to your accounts and updates sales ledger, purchase ledger and nominal ledger
- Live integration with your accounts package. Flags up any issues with customers such as on-stop and bad credit customers
- Detailed cash hire management processes
- Tracks till activity, cashes up and works out deposits and refunds
- Fixed asset register controls depreciation keeping the current asset value up-to-date and creates all ledger postings automatically
- Item rental income and cost analysis
- Consolidated invoicing facility at site and customer levels
- Handles foreign currency
- Extensive project, contract and sales-order costing
- Controlled credit note request document creation and authorisation process
- Individual payment terms can be attributed to specific contracts as well as customers
- Prompt settlement discount functionality
- Warnings are issued against customers over their credit limits. Checks can also include uninvolved revenue

## Advanced reporting & management information

- Over 200 standard reports and documents within inspHire
- 360-degree reports: analyse business data from every angle
- Email documents directly from within inspHire
- Creates operational, financial and business reports
- Easily export information to Excel and Word
- Revenue forecasting
- Provides vital insight into your business and helps you plan for the future
- Create your own reports with Crystal Report writer

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## Advanced Features

### Report scheduler

- Automatically sends any report to a predefined list of recipients within your business and beyond

### Business alerts

- Tailored to your business requirements
- Allows you to effortlessly keep a watchful eye on what's happening in your business
- Sets up alerts on major deals, so the people who need to know get to know, instantly

### Information capture

- Allows detailed analysis of captured information
- Capture information on lost hires enabling you to identify weak spots and highlight opportunities for strengthening
- Reason codes allow analysis as to why estimates have been lost, contracts cancelled and credits raised

### Enhanced security features

- System peace of mind that business sensitive information is protected
- Enhanced user security controlling system access and report generation
- Includes depot access control and audit trail of actions carried out within the system by who, when and what

## Additional modules

### inspHire WebPortal

- Allows you to do business online 24/7
- Empower your customers to get the information they want themselves when they want it and reduce your admin costs

### Workshop

- For all aspects of maintenance and spare parts allocation

### Transport logistics

- A unique logistics management system using simple interactive coloured-tile mapping to calculate best delivery options giving clear time and money savings

## Secure plus

- Asset tracking utilising GPS technology to keep a virtual eye on item location and performance

## Mobile Working

- Utilising mobile phone technology in conjunction with pocket PCs to advise drivers of new jobs, confirm deliveries and collections, and signature capture. Captures information real time, feeding back to your main inspHire system. Includes photo capabilities for damaged items.

## Bar-coding / RFID

- For speedy on-hire and off-hire, stock allocations and stocktaking

## Manufacturing

- For building and selling your own equipment including a bill of materials

## CRM (Customer Relationship Management)

Maximise your business opportunities with inspHire CRM.

- Proactively manage your customer needs
- Monitor customer trends
- Identify high-margin leads and high value customers
- Track all sales & marketing activities

## Strong third-party integration

- Construction Job Costing
- MapPoint
- Excel
- Word
- PAT Testing Equipment